

QUANTUM LONG TERM EQUITY VALUE FUND

An Open Ended Equity Scheme
following a Value Investment Strategy

Investment Objective

To achieve long-term capital appreciation by investing primarily in shares of companies that will typically be included in the S&P BSE 200 Index and are in a position to benefit from the anticipated growth and development of the Indian economy and its markets.

★ Scheme Features



Fund Manager

Mr. Sorbh Gupta

Work experience: 15.9 years. He has been managing the fund since December 1, 2020.

Mr. Nilesh Shetty

Work experience: 17.5 years. He has been managing the fund since March 28, 2011.



Category of Scheme

Value Fund



Inception Date (Date of Allotment)

March 13, 2006



Declaration of Net Asset Value (NAV)

Every Business Day



Entry / Sales Load

Not Applicable



Total Expense Ratio (As on month end)

TER specified are the actual expenses charged (i.e. effective rate) as at the end of the month

Direct Plan - Total TER = 1.29%

{(Base TER 1.09% (Inclusive of 1.09% Management Fees & 0.00% Other Expenses) + 0.20% GST (18% GST on 1.09% Management Fees))}

Regular Plan - Total TER = 1.79%

{Base TER 1.59% (Inclusive of 1.09% Management Fees & 0.00% Other Expenses & 0.50% Distributor Commission) + 0.20% GST (18% GST on 1.09% Management Fees)}



Benchmark Index

S&P BSE 200 - Total Return Index



Minimum Application Amount (Under each Option)

Purchase: ₹ 500/- and in multiples of ₹ 1/- thereafter. Additional Purchase: ₹ 500/- and in multiples of ₹ 1/- thereafter/ 50 units

QUANTUM LONG TERM EQUITY VALUE FUND

An Open Ended Equity Scheme
following a Value Investment Strategy

Key Statistics

^^Standard Deviation 21.77%

^^Beta 0.94

^^Sharpe Ratio 0.37

Brokerages & Commissions Details

Brokerages on Investments for March 2021 ₹90,434.72

Distributor commissions for March 2021 ₹1,10,841.49

Portfolio Turnover Ratio (Last one year) 4.72%

★ Scheme Features



Investment Options

Growth & Dividend (Dividend Option will in turn have two Facilities, Dividend Payout Facility and Dividend Re-investment Facility)



Redemption Proceeds

Processed through RTGS/NEFT mode on T+3 basis from the date of transaction where the investor's Bank details are available. Processed through cheque on T+3 basis from the date of transaction where the required Bank details of investor are not available.



Exit Load

For complete details on Exit Load please refer page no. 4



Taxation#

The amount of Long Term Capital Gain in excess of Rs 1,00,000/- in a year will be taxable @ 10%.
Tax on Short Term Capital Gains - 15%.

| NAV (as on March 31, 2021) | Direct Plan (₹/Unit) | Regular Plan (₹/Unit) |
|-------------------------------|-------------------------|--------------------------|
| Dividend Option | 67.38 | 66.28 |
| Growth Option | 66.81 | 65.90 |

| AUM ₹(In Crores) (as on March 31, 2021) | |
|--|--------------|
| Average AUM* | Absolute AUM |
| 856.50 | 851.63 |

*Cumulative Daily AUM / No of days in the month

#The mentioned Tax Rates shall be increased by applicable surcharge, If any, Health and Education Cess @ 4% where ever as applicable. Equity oriented schemes will also attract Securities Transaction Tax (STT) @ 0.001% at the time of redemption and switch to other schemes.

Stamp Duty applicable on Investors subscription unit transactions including Switch in as per the rate mentioned in the Amendments to Indian Stamp Act, 1899

TRANSACTION CHARGES: No Transaction Charges shall be deducted from the investment amount for applications received in the Regular Plan.

The Scheme is co-managed by **Mr. Sorbh Gupta & Mr. Nilesh Shetty.**

Mr. Nilesh Shetty is the Fund Manager managing the scheme since **March 28, 2011.**

Mr. Sorbh Gupta is the Fund Manager managing the scheme since **December 1, 2020.**

For other Schemes Managed by Mr. Nilesh Shetty & Mr. Sorbh Gupta please see page no. 6

 **Performance of the Scheme**
Direct Plan
Quantum Long Term Equity Value Fund - Direct Plan - Growth Option

| | | | | Current Value ₹10,000 Invested at the beginning of a given period | | |
|---|--------------------|------------------------------|--------------------------------|---|---------------------|------------------------|
| | | Benchmark | Additional Benchmark | | Benchmark | Additional Benchmark |
| Period | Scheme Returns (%) | S&P BSE 200 TRI* Returns (%) | S&P BSE Sensex TRI Returns (%) | Scheme (₹) | S&P BSE 200 TRI (₹) | S&P BSE Sensex TRI (₹) |
| Since Inception (13th Mar 2006) | 13.44% | 12.18% | 12.16% | 66,810 | 56,470 | 56,364 |
| Mar 31, 2011 to Mar 31, 2021 (10 years) | 11.42% | 11.76% | 11.34% | 29,510 | 30,426 | 29,300 |
| Mar 31, 2014 to Mar 31, 2021 (7 years) | 12.07% | 14.45% | 13.49% | 22,211 | 25,735 | 24,259 |
| Mar 31, 2016 to Mar 31, 2021 (5 years) | 11.67% | 15.50% | 15.73% | 17,371 | 20,562 | 20,773 |
| Mar 28, 2018 to Mar 31, 2021 (3 years) | 9.57% | 13.74% | 15.81% | 13,167 | 14,737 | 15,559 |
| Mar 31, 2020 to Mar 31, 2021 (1 year) | 80.91% | 76.26% | 69.82% | 18,091 | 17,626 | 16,982 |

Past performance may or may not be sustained in the future. Load is not taken into consideration in scheme returns calculation.

Different Plans shall have a different expense structure.

Refer to the section "GIPS Compliance" on page no. 5 for GIPS related disclosure.

Returns are net of total expenses and are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

*with effect from February 01, 2020 benchmark has been changed from S&P Sensex TRI to S&P BSE 200 TRI. As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite CAGR S&P BSE 200 index PRI Value from March 13, 2006 to July 31, 2006 and TRI Value since August 1, 2006.

 **Performance of the Scheme**
Regular Plan
Quantum Long Term Equity Value Fund - Regular Plan - Growth Option

| | | | | Current Value ₹10,000 Invested at the beginning of a given period | | |
|--|--------------------|------------------------------|--------------------------------|---|---------------------|------------------------|
| | | Benchmark | Additional Benchmark | | Benchmark | Additional Benchmark |
| Period | Scheme Returns (%) | S&P BSE 200 TRI* Returns (%) | S&P BSE Sensex TRI Returns (%) | Scheme (₹) | S&P BSE 200 TRI (₹) | S&P BSE Sensex TRI (₹) |
| Since Inception (01st Apr 2017) | 7.98% | 13.46% | 15.06% | 13,596 | 16,578 | 17,535 |
| Mar 28, 2018 to Mar 31, 2021 (3 years) | 9.13% | 13.74% | 15.81% | 13,008 | 14,737 | 15,559 |
| Mar 31, 2020 to Mar 31, 2021 (1 year) | 80.01% | 76.26% | 69.82% | 18,001 | 17,626 | 16,982 |

Past performance may or may not be sustained in the future. Load is not taken into consideration in scheme returns calculation.

Different Plans shall have a different expense structure.

Refer to the section "GIPS Compliance" on page no. 5 for GIPS related disclosure.

Returns are net of total expenses and are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

*with effect from February 01, 2020 benchmark has been changed from S&P Sensex TRI to S&P BSE 200 TRI. As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite CAGR S&P BSE 200 index PRI Value from March 13, 2006 to July 31, 2006 and TRI Value since August 1, 2006.

SIP Performance as on March 31, 2021

| | Total Amount Invested (₹ '000) | Mkt Value as on Mar 31, 21 (₹ '000) | Scheme Returns (XIRR*) (%) | S&P BSE 200 TRI Returns (XIRR*)# (%) | S&P BSE Sensex TRI Returns (XIRR*)® (%) |
|---------------------|--------------------------------|-------------------------------------|----------------------------|--------------------------------------|---|
| SIP Since Inception | 1,800.00 | 5,228.32 | 13.11% | 12.75% | 12.44% |
| 10 Years SIP | 1,200.00 | 2,275.79 | 12.32% | 14.18% | 13.88% |
| 7 Years SIP | 840.00 | 1,238.91 | 10.95% | 14.00% | 14.13% |
| 5 Years SIP | 600.00 | 801.33 | 11.58% | 15.67% | 16.35% |
| 3 Years SIP | 360.00 | 461.69 | 16.98% | 20.23% | 19.53% |
| 1 Year SIP | 120.00 | 159.59 | 68.46% | 61.76% | 55.23% |

Past performance may or may not be sustained in the future. The above SIP performance is for Quantum Long Term Equity Value Fund - Direct plan - Growth option. Load is not taken into consideration using applicable NAV on the SIP day (5th of every month). Return on SIP and Benchmark are annualized and compounded investment return for cash flows resulting out of uniform and regular monthly subscriptions as on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day) and have been worked out using the Excel spreadsheet function known as XIRR. XIRR calculates the internal rate of return for series of cash flow. Assuming ₹ 10,000 invested every month on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day), the 1 year, 3 years, 5 years, 7 years, 10 years and since inception returns from SIP are annualized and compounded investment return computed on the assumption that SIP installments were received across the time periods from the start date of SIP from the end of the relevant period viz. 1 year, 3 years, 5 years, 7 years, 10 years and since inception. *XIRR - XIRR calculates the internal rate of return to measure and compare the profitability of series of investments. With effect from February 01, 2020 benchmark has been changed from S&P Sensex TRI to S&P BSE 200 TRI. As TRI data is not available since inception of the scheme, benchmark performance is calculated using composite CAGR S&P BSE 200 index PRI Value from March 13, 2006 to July 31, 2006 and TRI Value since August 1, 2006. Refer to the section "GIPS Compliance" on Page no. 5 for GIPS related disclosure.

Returns are net of total expenses

#Benchmark Returns.

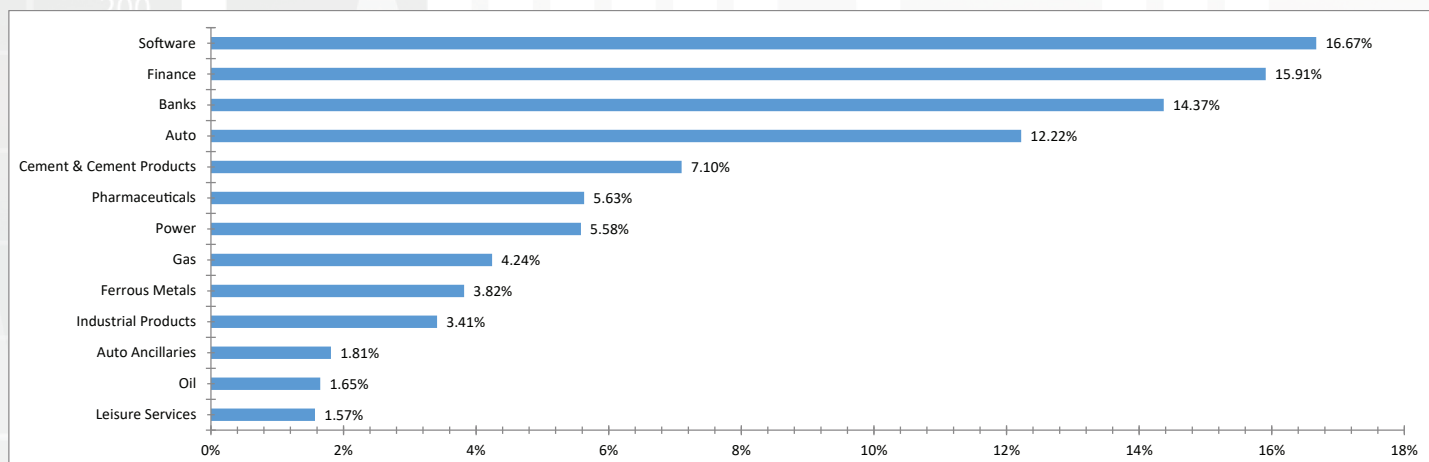
®Additional Benchmark Returns.

Exit Load:

| Provisions | % of Exit Load |
|--|----------------|
| 10% of units if redeemed or switched out during exit load period i.e. 730 days from the allotment Exit Load Period : 730 days from the date of allotment | NIL |
| Remaining 90% of units in parts or full : | |
| (i) if redeemed or switched out on or before 365 days from the date of allotment | 2% |
| (ii) if redeemed or switched out on or after 365 days but before 730 days from the date of allotment | 1% |
| If units redeemed or switched out after 730 days from the date of allotment | NIL |

Note: Redemptions / Switch outs of units will be done on First In First Out (FIFO) basis. The above mentioned Exit Load shall be equally applicable to the special products such as Systematic Withdrawal Plan (SWP)/Systematic Transfer Plan (STP) and Switches etc. However, no load shall be charged for switching in between option / plan within the scheme.

Industry Allocation (% of Net Assets) as on March 31, 2021





Portfolio as on March 31, 2021 QUANTUM LONG TERM EQUITY VALUE FUND

| Name of Instrument | Industry +/- Rating | Quantity | Market / Fair Value (₹ in Lakhs) | % to NAV | Yield to Maturity |
|---|--------------------------|-----------|-------------------------------------|----------------|-------------------|
| EQUITY & EQUITY RELATED | | | | | |
| A) Listed /Awaiting listing on Stock Exchanges | | | | | |
| 1. Housing Development Finance Corporation Limited | Finance | 2,95,173 | 7,373.72 | 8.66% | |
| 2. Infosys Limited | Software | 4,73,036 | 6,471.37 | 7.60% | |
| 3. HDFC Bank Limited | Banks | 3,58,422 | 5,353.57 | 6.29% | |
| 4. Wipro Limited | Software | 10,19,847 | 4,223.70 | 4.96% | |
| 5. Shriram Transport Finance Company Limited | Finance | 2,55,264 | 3,630.62 | 4.26% | |
| 6. ACC Limited | Cement & Cement Products | 1,74,934 | 3,329.43 | 3.91% | |
| 7. Tata Steel Limited | Ferrous Metals | 4,00,600 | 3,252.27 | 3.82% | |
| 8. Mahindra & Mahindra Limited | Auto | 4,05,091 | 3,221.49 | 3.78% | |
| 9. ICICI Bank Limited | Banks | 5,23,336 | 3,046.34 | 3.58% | |
| 10. Hero MotoCorp Limited | Auto | 1,02,505 | 2,986.59 | 3.51% | |
| 11. Cummins India Limited | Industrial Products | 3,15,887 | 2,905.05 | 3.41% | |
| 12. Ambuja Cements Limited | Cement & Cement Products | 8,78,475 | 2,713.17 | 3.19% | |
| 13. State Bank of India | Banks | 7,22,931 | 2,633.64 | 3.09% | |
| 14. Lupin Limited | Pharmaceuticals | 2,49,872 | 2,549.82 | 2.99% | |
| 15. LIC Housing Finance Limited | Finance | 5,95,442 | 2,549.68 | 2.99% | |
| 16. NTPC Limited | Power | 23,01,739 | 2,452.50 | 2.88% | |
| 17. Bajaj Auto Limited | Auto | 63,252 | 2,321.73 | 2.73% | |
| 18. Power Grid Corporation of India Limited | Power | 10,49,463 | 2,263.17 | 2.66% | |
| 19. Cipla Limited | Pharmaceuticals | 2,75,759 | 2,247.71 | 2.64% | |
| 20. Tech Mahindra Limited | Software | 2,13,662 | 2,118.35 | 2.49% | |
| 21. Gujarat State Petronet Limited | Gas | 6,94,031 | 1,897.13 | 2.23% | |
| 22. Eicher Motors Limited | Auto | 71,904 | 1,872.34 | 2.20% | |
| 23. GAIL (India) Limited | Gas | 12,62,947 | 1,711.29 | 2.01% | |
| 24. Exide Industries Limited | Auto Ancillaries | 8,41,527 | 1,545.04 | 1.81% | |
| 25. Oil & Natural Gas Corporation Limited | Oil | 13,73,899 | 1,403.44 | 1.65% | |
| 26. Tata Consultancy Services Limited | Software | 43,526 | 1,383.19 | 1.62% | |
| 27. The Indian Hotels Company Limited | Leisure Services | 12,04,489 | 1,335.18 | 1.57% | |
| 28. IndusInd Bank Limited | Banks | 1,25,832 | 1,201.00 | 1.41% | |
| 29. PTC India Limited | Power | 39,482 | 30.70 | 0.04% | |
| B) Unlisted | | | NIL | NIL | |
| Total of all Equity | | | 80,023.23 | 93.98% | |
| MONEY MARKET INSTRUMENTS | | | | | |
| A) Treasury Bills (T-Bill) | | | | | |
| 364 Days Tbill (MD 16/12/2021) | Sovereign | 50,000 | 48.75 | 0.06% | 3.61% |
| Total of T-Bill | | | 48.75 | 0.06% | |
| B) TREPS* | | | 4,529.21 | 5.32% | 3.38% |
| Total of Money Market Instruments | | | 4,577.96 | 5.38% | |
| Net Receivable/(payable) | | | 562.27 | 0.64% | |
| Grand Total | | | 85,163.46 | 100.00% | |

* Cash & Cash Equivalents



GIPS Compliance

- A) Quantum Asset Management Company Pvt. Ltd. claims compliance with the Global Investment Performance Standards (GIPS®). GIPS® is a registered trademark of CFA Institute. CFA Institute does not endorse or promote this organization, nor does it warrant the accuracy or quality of the content contained herein.
- B) Indian Rupee (INR) is the currency used to express performance and other statistics.
- C) Using Price Return for a benchmark is allowed by SEBI where the Total Return index values are not available. This requirement is different from GIPS Standards wherein the GIPS compliant firms are required to provide benchmark returns in based on Total Return Index value only



PERFORMANCE OF THE FUNDS MANAGED BY SORBH GUPTA

QUANTUM TAX SAVING FUND

Mr. Sorbh Gupta is the Fund Manager managing the scheme since October 1, 2016.

| Period | Mar 31, 2020 to Mar 31, 2021 (1 year) | | Mar 28, 2018 to Mar 31, 2021 (3 years) | | Mar 31, 2016 to Mar 31, 2021 (5 years) | |
|---|--|------------------------------------|---|------------------------------------|---|------------------------------------|
| | Scheme Return (%) | S&P BSE 200 TRI Returns# (%) | Scheme Return (%) | S&P BSE 200 TRI Returns# (%) | Scheme Return (%) | S&P BSE 200 TRI Returns# (%) |
| Quantum Tax Saving Fund - Direct Plan - Growth Option | 79.86% | 76.26% | 9.66% | 13.74% | 11.79% | 15.50% |
| Quantum Tax Saving Fund - Regular Plan - Growth Option | 78.99% | 76.26% | 9.23% | 13.74% | NA | NA |

Past performance may or may not be sustained in the future.

*Benchmark returns.

Returns are net of total expenses and are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

Mr. Sorbh Gupta manages 2 scheme of the Quantum Mutual Fund.



PERFORMANCE OF THE FUNDS MANAGED BY NILESH SHETTY

QUANTUM MULTI ASSET FUND OF FUNDS

Mr. Chirag Mehta Co-managing along with Mr. Nilesh Shetty since July 11, 2012.

| Period | Mar 31, 2020 to Mar 31, 2021 (1 year) | | Mar 28, 2018 to Mar 31, 2021 (3 years) | | Mar 31, 2016 to Mar 31, 2021 (5 years) | |
|---|--|--------------------------|---|--------------------------|---|--------------------------|
| | Scheme Return (%) | Benchmark Return# (%) | Scheme Return (%) | Benchmark Return# (%) | Scheme Return (%) | Benchmark Return# (%) |
| Quantum Multi Asset Fund of Funds - Direct Plan | 24.23% | 28.44% | 8.89% | 13.19% | 9.40% | 11.97% |
| Quantum Multi Asset Fund of Funds - Regular Plan | 23.83% | 28.44% | 8.64% | 13.19% | NA | NA |

Past performance may or may not be sustained in the future. Load is not taken into consideration in Scheme Return Calculation.

*Indicates CRISIL Composite Bond Fund Index (40%) + S&P BSE SENSEX Total Return Index (40%) + Domestic price of Gold (20%). It is a customized index and it is rebalanced daily


Returns are net of total expenses and are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

Mr. Chirag Mehta manages 5 schemes of the Quantum Mutual Fund. Mr. Nilesh Shetty manages 2 schemes of the Quantum Mutual Fund.



Product Labeling

| Name of the Scheme | This product is suitable for investors who are seeking* | Riskometer |
|--|--|--|
| Quantum Long Term Equity Value Fund (An Open Ended Equity Scheme following a Value Investment Strategy) | <ul style="list-style-type: none"> Long term capital appreciation Invests primarily in equity and equity related securities of companies in S&P BSE 200 index. |  <p>Investors understand that their principal will be at Very High Risk</p> |

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

The Risk Level of the Scheme in the Riskometer is based on the portfolio of the scheme as on March 31, 2021.

^^ Note:

Risk Free Rate assumed to be 3.50% (FBIL Overnight MIBOR for 31st March 2021) for calculating Sharpe Ratio.

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns.

Definitions

Standard deviation measures historical volatility. A high standard deviation suggests high volatility, while lower standard deviation would refer to more stability.

Beta is the tendency of a fund's returns to respond to market swings. A beta of 1 indicates that the fund price will move with the market. A beta of less than 1 means that the security will be less volatile than the market. A beta of greater than 1 indicates that the security's price will be more volatile than the market.

Sharpe Ratio is used to characterise how well the return of an asset compensates the investor for the risk taken. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been.

Portfolio Turnover Ratio is the percentage of a funds assets that have changed over the course of a year.