



# QUANTUM LONG TERM EQUITY FUND

An Open ended Equity Scheme

## Scheme Features

<b>Nature of Scheme</b>	An Open-ended Equity Scheme
<b>Investment Objective</b>	The investment objective of the Scheme is to achieve long-term capital appreciation by investing primarily in shares of companies that will typically be included in the S&P BSE 200 Index and are in a position to benefit from the anticipated growth and development of the Indian economy and its markets.
<b>Benchmark Index</b>	S&P BSE 30 Total Return Index
<b>Fund Manager</b>	Mr. Atul Kumar ( Since November 15, 2006)
<b>Fund Manager's Total Experience</b>	16 yrs.
<b>Associate Fund Manager</b>	Mr. Nilesh Shetty (Since March 28, 2011)
<b>Total Experience</b>	13 yrs.
<b>Inception Date (Date of Allotment)</b>	March 13, 2006
<b>Current Expense Ratio Direct Plan</b>	1.29% - (1.09% Management Fees + 0.20% GST (18% GST on 1.09% Management Fees)
<b>Current Expense Ratio Regular Plan</b>	1.46% - (1.24% Management Fees + 0.22% GST (18% GST on 1.24% Management Fees)
<b>Total Expense Ratio (Weighted Average for the Month) Direct Plan</b>	1.29% (Inclusive of Statutory Levies and Taxes)
<b>Total Expense Ratio (Weighted Average for the Month) Regular Plan</b>	1.46% (Inclusive of Statutory Levies and Taxes)
<b>Investment Options</b>	Growth & Dividend (Dividend Option will in turn have two Facilities, Dividend Payout Facility and Dividend Re-investment Facility)
<b>Minimum Application Amount (Under each Option)</b>	Purchase : ₹ 500/- and in multiples of ₹ 1/- thereafter. Additional Purchase : ₹ 500/- and in multiples of ₹ 1/- thereafter/ 50 units.
<b>Declaration of Net Asset Value (NAV)</b>	Every Business Day
<b>Redemption Proceeds</b>	Processed through RTGS/NEFT mode on T +3 basis from the date of transaction where the investor's Bank details are available. Processed through cheque on T+3 basis from the date of transaction where the required Bank details of investor are not available.
<b>Entry/ Sales Load</b>	Not Applicable Upfront commission to distributors will be paid by the investor directly to the distributor, based on his assessment of various factors including the service rendered by the distributor.
<b>Exit Load</b>	Repurchase/ Redemption/Switch Out - On or before 180 days from the date of allotment 4.00%, after 180 days but on or before 365 days from the date of allotment 3.00%, after 365 days but on or before 545 days from the date of allotment 2.00%, after 545 days but on or before 730 days from the date of allotment 1.00%, after 730 days from the date of allotment Nil
<b>Taxation<sup>#</sup></b>	Tax on Long Term Capital Gains - Nil Tax on Short Term Capital Gains - 15%

### Product Labeling

Name of the Scheme	This product is suitable for investors who are seeking*	Riskometer
Quantum Long Term Equity Fund (An Open-ended Equity Scheme)	<ul style="list-style-type: none"> <li>Long term capital appreciation</li> <li>Invests Primarily in equity and equity related securities of companies in S&amp;P BSE 200 index</li> </ul>	<p>Investors understand that their principal will be at Moderately High Risk</p>

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

#The mentioned Tax Rates shall be increased by applicable surcharge, if any Education Cess @ 2% and Secondary higher education cess @ 1% where ever as applicable. Equity oriented schemes will also attract Securities Transaction Tax (STT) @ 0.001% at the time of redemption and switch to other schemes.

**TRANSACTION CHARGES:** No Transaction Charges shall be deducted from the investment amount for applications received in the Regular Plan.

## Quantum Long Term Equity Fund Performance as on October 31, 2017

The Scheme is co-managed by Mr. Atul Kumar and Mr. Nilesh Shetty.

For other Schemes Managed by Mr. Atul Kumar and Mr. Nilesh Shetty please see **page no.04**

Mr. Atul Kumar is the Fund Manager effective from November 15,2006

Mr. Nilesh Shetty is the Associate Fund Manager effective from March 28,2011.

### Performance of the Scheme

Period	Scheme Returns (%)	S&P BSE 30 TRI Returns (%)	S&P BSE Sensex Returns (%)	Current Value ₹ 10,000 Invested at the beginning of a given period		
				Scheme Returns (₹)	S&P BSE 30 TRI Returns (₹)	S&P BSE Sensex Returns (₹)
<b>Quantum Long Term Equity Fund - Direct Plan - Growth Option</b>						
October 28, 2016 to October 31, 2017 (1 year)	15.29	20.24	18.70	11,542	12,042	11,887
October 31, 2014 to October 31, 2017 (3 years)	11.73	7.51	6.02	13,952	12,428	11,919
October 31, 2012 to October 31, 2017 (5 years)	17.27	14.07	12.40	22,192	19,319	17,948
October 29, 2010 to October 31, 2017 (7 years)	12.30	9.09	7.48	22,560	18,406	16,580
October 31, 2007 to October 31, 2017 (10 years)	13.00	6.82	5.28	33,991	19,352	16,742
Since Inception (13th March 2006)	15.41	11.73	10.12	53,060	36,410	30,742

**Past performance may or may not be sustained in the future.** Load is not taken into consideration in Scheme Return Calculation.

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

### SIP Performance of Quantum Long Term Equity Fund as on October 31, 2017 - Direct Plan - Growth Option

	Since Inception SIP	10 Years SIP	7 Years SIP	5 Years SIP	3 Years SIP	1 Year SIP
Total Amount Invested (₹'000)	1,390.00	1,200.00	840.00	600.00	360.00	120.00
Mkt Value as on October 31, 2017 (₹'000)	3,735.68	2,868.74	1,506.65	924.09	457.06	132.13
Returns (XIRR*) (%)	16.06	16.64	16.44	17.37	16.24	19.69
Benchmark (XIRR*) (%) S&P BSE 30 TRI	11.70	12.24	13.03	13.63	13.60	26.23
Additional Benchmark (XIRR*) (%) S&P BSE Sensex	10.10	10.61	11.38	11.99	12.02	24.30

^^Standard Deviation: 12.74%    Beta: 0.87    Sharpe Ratio: 0.47

**Past performance may or may not be sustained in the future.** Load is not taken into consideration using applicable NAV on the SIP day (5th of every month). Return on SIP and Benchmark are annualized and compounded investment return for cash flows resulting out of uniform and regular monthly subscriptions as on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day) and have been worked out using the Excel spreadsheet function known as XIRR. XIRR calculates the internal rate of return for series of cash flow. Assuming ₹10,000 invested every month on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day), the 1 year, 3 years, 5 years, 7 years, 10 years and since inception returns from SIP are annualized and compounded investment return computed on the assumption that SIP installments were received across the time periods from the start date of SIP from the end of the relevant period viz. 1 year, 3 years, 5 years, 7 years, 10 years and since Inception. \*XIRR - XIRR calculates the internal rate of return to measure and compare the profitability of series of investments.

#### Brokerages & Commissions Details

Brokerages on Investments for October 2017	₹ 2,09,863.22
Distributor Commissions paid during October 2017	₹ 12,082.03

NAV (as on October 31, 2017)	Direct Plan (₹/Unit)	Regular Plan (₹/Unit)
Dividend Option	53.51	53.36
Growth Option	53.06	53.01

AUM (as on October 31, 2017)	₹(In Crores)
Average AUM*	822.06
Absolute AUM	844.48

\*Cumulative Daily AuM /No of days in the month

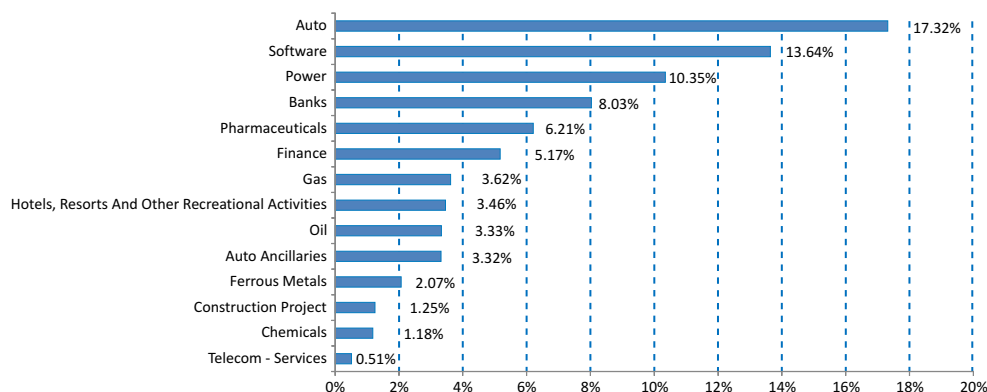
# Portfolio as on October 31, 2017

Name of Instrument	Industry / Rating	Quantity	Market Value In Lakhs	% to Net Assets
<b>EQUITY &amp; EQUITY RELATED</b>				
<b>A) Listed /Awaiting listing on the Stock Exchanges</b>				
1. Bajaj Auto Limited	Auto	193758	6310.89	7.46
2. Hero MotoCorp Limited	Auto	141185	5435.48	6.44
3. Tata Consultancy Services Limited	Software	166392	4366.13	5.17
4. Housing Development Finance Corporation Limited	Finance	255519	4362.73	5.17
5. Infosys Limited	Software	472033	4351.44	5.15
6. NTPC Limited	Power	1920869	3481.58	4.12
7. State Bank of India	Banks	1126266	3444.12	4.08
8. ICICI Bank Limited	Banks	1110131	3331.5	3.95
9. GAIL (India) Limited	Gas	657874	3060.43	3.62
10. Cipla Limited	Pharmaceuticals	478493	3003.02	3.56
11. The Indian Hotels Company Limited	Hotels, Resorts And Other Recreational Activities	2579998	2921.85	3.46
12. Tata Motors Limited	Auto	674825	2890.95	3.42
13. Oil & Natural Gas Corporation Limited	Oil	1472457	2813.87	3.33
14. Wipro Limited	Software	952453	2800.69	3.32
15. Exide Industries Limited	Auto Ancillaries	1341638	2800.67	3.32
16. PTC India Limited	Power	2213468	2724.78	3.23
17. Power Grid Corporation of India Limited	Power	1193978	2529.44	3.00
18. Lupin Limited	Pharmaceuticals	217558	2236.61	2.65
19. Tata Steel Limited	Ferrous Metals	248106	1746.17	2.07
20. Larsen & Toubro Limited	Construction Project	86632	1058.9	1.25
21. Tata Chemicals Limited	Chemicals	135585	993.7	1.18
22. Bharti Airtel Limited	Telecom - Services	87936	437.22	0.51
<b>B) Unlisted</b>		<b>NIL</b>	<b>NIL</b>	<b>NIL</b>
<b>Total of all Equity</b>			<b>67,102.17</b>	<b>79.46</b>
<b>MONEY MARKET INSTRUMENTS</b>				
<b>A) Treasury Bills (T-Bill)</b>				
1. 364 Days Tbill (MD 21/06/2018)	Sovereign	50,000	48.10	0.06
<b>Total of T-Bill</b>			<b>48.10</b>	<b>0.06</b>
<b>B) Collateralised Borrowing &amp; Lending Obligation (CBLO)*</b>				
			<b>17,289.63</b>	<b>20.47</b>
<b>Total of Money Market Instruments</b>			<b>17,337.73</b>	<b>20.53</b>
<b>Net Receivable/(payable)</b>			<b>8.34</b>	<b>0.01</b>
<b>Grand Total</b>			<b>84,448.24</b>	<b>100.00</b>

\* Cash & Cash Equivalents

**Portfolio Turnover Ratio (Last one year): 19.04%**

**Industry Allocation (% of Net Assets) as on October 31, 2017**



**Note:**

Risk Free Rate assumed to be 6.00% (FBIL Overnight MIBOR for 31<sup>st</sup> October 2017) for calculating Sharpe Ratio.

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns.

**Definitions**

**Standard deviation** measures historical volatility. A high standard deviation suggests high volatility, while lower standard deviation would refer to more stability.

**Beta** is the tendency of a fund's returns to respond to market swings. A beta of 1 indicates that the fund price will move with the market. A beta of less than 1 means that the security will be less volatile than the market. A beta of greater than 1 indicates that the security's price will be more volatile than the market.

**Sharpe Ratio** is used to characterise how well the return of an asset compensates the investor for the risk taken. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been.

**Portfolio Turnover Ratio** is the percentage of a funds assets that have changed over the course of a year.

# SCHEME PERFORMANCE - FUND MANAGER-WISE

## ATUL KUMAR / SORBH GUPTA

### QUANTUM TAX SAVING FUND

Mr. Atul Kumar effective from December 23, 2008

Mr. Sorbh Gupta effective from October 1, 2016

Period	October 28, 2016 to October 31, 2017 (1 year)		October 31, 2014 to October 31, 2017 (3 years)		October 31, 2012 to October 31, 2017 (5 years)	
	Scheme Return %	S&P BSE 30 TRI Return (%)	Scheme Return %	S&P BSE 30 TRI Return (%)	Scheme Return %	S&P BSE 30 TRI Return (%)
Quantum Tax Saving Fund - Direct Plan - Growth Option	15.77	20.24	11.49	7.51	17.34	14.07

**Past performance may or may not be sustained in the future.**

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

Mr. Atul Kumar manages 2 schemes , Mr. Sorbh Gupta co-manages 1 scheme of the Quantum Mutual Fund.

## CHIRAG MEHTA / NILESH SHETTY

### QUANTUM MULTI ASSET FUND

Mr. Chirag Mehta, Mr Nilesh Shetty effective from July 11,2012

Period	October 28, 2016 to October 31, 2017 (1 year)		October 31, 2014 to October 31, 2017 (3 years)		October 31, 2012 to October 31, 2017 (5 years)	
	Scheme Return %	Benchmark Returns (%) #	Scheme Return %	Benchmark Returns (%) #	Scheme Return %	Benchmark Returns (%) #
Quantum Multi Asset Fund - Direct Plan	9.09	11.66	8.51	7.96	10.15	9.60

**Past performance may or may not be sustained in the future.** Load is not taken into consideration in Scheme Return Calculation.

# Indicates CRISIL Composite Bond Fund Index (40%) + S&P BSE Total Return Index (40%) + Domestic price of Gold (20%)

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

Mr. Chirag Mehta manages 4 schemes of the Quantum Mutual Fund. Mr. Nilesh Shetty manages 2 schemes of the Quantum Mutual Fund.

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