

# **QUANTUM LONG TERM EQUITY FUND**

An Open ended Equity Scheme

| Scheme Features  |   |  |  |  |
|--|---|--|--|--|
| Nature of Scheme   | An Open-ended Equity Scheme   |  |  |  |
| Investment Objective   | The investment objective of the Scheme is to achieve long-term capital appreciation by investing primarily in shares of companies that will typically be included in the S&P BSE 200 Index and are in a position to benefit from the anticipated growth and development of the Indian economy and its markets.  |  |  |  |
| Benchmark Index  | S&P BSE 30 Total Return Index   |  |  |  |
| Fund Manager   | Mr. Atul Kumar ( Since November 15, 2006)   |  |  |  |
| Fund Manager's Total Experience                                      | 16 yrs.   |  |  |  |
| Associate Fund Manager   | Mr. Nilesh Shetty (Since March 28, 2011)  |  |  |  |
| Total Experience   | 12 yrs.   |  |  |  |
| Inception Date (Date of Allotment)                                   | March 13, 2006  |  |  |  |
| Current Expense Ratio Direct Plan                                    | 1.29% (Inclusive of Statutory Levies and Taxes)   |  |  |  |
| Current Expense Ratio Regular Plan                                   | 1.46% (Inclusive of Statutory Levies and Taxes)   |  |  |  |
| Total Expense Ratio (Weighted Average for the Month)<br>Direct Plan  | 1.29% (Inclusive of Statutory Levies and Taxes)   |  |  |  |
| Total Expense Ratio (Weighted Average for the Month)<br>Regular Plan | 1.46% (Inclusive of Statutory Levies and Taxes)   |  |  |  |
| Investment Options   | Growth & Dividend (Dividend Option will in turn have two Facilities,<br>Dividend Payout Facility and Dividend Re-investment Facility)   |  |  |  |
| Minimum Application Amount (Under each Option)                       | Purchase : ₹ 500/- and in multiples of ₹ 1/- thereafter.  |  |  |  |
|  | Additional Purchase :₹500/- and in multiples of ₹1/- thereafter/50<br>units.  |  |  |  |
| Declaration of Net Asset Value (NAV)                                 | Every Business Day  |  |  |  |
| Redemption Proceeds  | Processed through RTGS/NEFT mode on T +3 basis from the date of transaction where the investor's Bank details are available.<br>Processed through cheque on T+3 basis from the date of transaction where the required Bank details of investor are not available.   |  |  |  |
| Entry/ Sales Load  | Not Applicable<br>Upfront commission to distributors will be paid by the investor directly<br>to the distributor, based on his assessment of various factors including<br>the service rendered by the distributor.  |  |  |  |
| Exit Load  | Repurchase/ Redemption/Switch Out -<br>On or before 180 days from the date of allotment 4.00%,<br>after 180 days but on or before 365 days from the date of allotment 3.00%,<br>after 365 days but on or before 545 days from the date of allotment 2.00%,<br>after 545 days but on or before 730 days from the date of allotment 1.00%,<br>after 730 days from the date of allotment Nil |  |  |  |
| Taxation <sup>#</sup>  | Tax on Long Term Capital Gains - Nil<br>Tax on Short Term Capital Gains - 15%   |  |  |  |

| Product Labeling  |  |   |
|---|--|---|
| Name of the Scheme  | This product is suitable for investors who are seeking*  | Riskometer  |
| QuantumLong Term<br>Equity Fund<br>(An Open-ended Equity<br>Scheme) | <ul> <li>Long term capital appreciation</li> <li>Investments in equity and equity related securities of companies in S&amp;P BSE 200 index.</li> </ul> | Investors understand that their principal will be at Moderately High Risk |

\*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

#The mentioned Tax Rates shall be increased by applicable surcharge, if any Education Cess @ 2% and Secondary higher education cess @ 1% where ever as applicable. Equity oriented schemes will also attract Securities Transaction Tax (STT) @ 0.001% at the time of redemption and switch to other schemes. **TRANSACTION CHARGES:** No Transaction Charges shall be deducted from the investment amount for applications received in the Regular Plan.



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# Quantum Long Term Equity Fund Performance as on July 31, 2017

The Scheme is co-managed by Mr. Atul Kumar and Mr. Nilesh Shetty. For other Schemes Managed by Mr. Atul Kumar and Mr. Nilesh Shetty please see **page no.4** Mr Atul Kumar is the Fund Manager effective from November 15,2006 Mr Nilesh Shetty is the Associate Fund Manager effective from March 28,2011.

## Performance of the Scheme

| Period                                    | Scheme<br>Returns (%) | Benchmark<br>Returns (%) # | Additional<br>Benchmark<br>Returns (%) ## |             | of Investment o | of₹10,000@                  |
|---|-----------------------|----------------------------|---|-------------|-----------------|-----------------------------|
| Quantum Long Term Equity Fund             |                       |                            |   | Scheme      | Benchmark       | Additional                  |
|   |                       |                            |   | Returns (₹) | Returns (₹) #   | Benchmark<br>Returns (₹) ## |
| July 29, 2016 to July 31, 2017 (1 year)   | 16.72                 | 17.34                      | 15.82                                     | 11,681      | 11,744          | 11,591                      |
| July 31, 2014 to July 31, 2017 (3 years)  | 13.75                 | 9.39                       | 7.88                                      | 14,722      | 13,092          | 12,556                      |
| July 31, 2012 to July 31, 2017 (5 years)  | 18.23                 | 15.22                      | 13.53                                     | 23,116      | 20,313          | 18,864                      |
| July 30, 2010 to July 31, 2017 (7 years)  | 13.71                 | 10.57                      | 8.92                                      | 24,610      | 20,224          | 18,197                      |
| July 31, 2007 to July 31, 2017 (10 years) | 14.26                 | 9.21                       | 7.65                                      | 37,969      | 24,160          | 20,909                      |
| Since Inception (13th March 2006)         | 15.45                 | 11.78                      | 10.15                                     | 51,410      | 35,556          | 30,096                      |

Past performance may or may not be sustained in the future. Load is not taken into consideration and Returns are for Growth Option.

# S&P BSE 30 TRI ## S&P BSE Sensex @ shows the current value of ₹ 10,000/- invested at the beginning of a given period.

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Quantum Mutual Fund since its launch did not have Separate Plans for receiving any investment applications either through distributors or directly from investors till March 31, 2017. Effective from April 1, 2017, the Existing Plan has been classified as Direct Plan and a new Regular Plan has been launched to receive the investment applications through distributors, with both the plans having different expenses structure. The performance details provided herein is of the plan now classified as Direct Plan as stated above. Different Plans shall have different expense structure.

| SIP Performance of Quantum Long Term Equity Fund as on July 31, 2017 |                     |              |             |             |             |            |
|--|---------------------|--------------|-------------|-------------|-------------|------------|
|  | Since Inception SIP | 10 Years SIP | 7 Years SIP | 5 Years SIP | 3 Years SIP | 1 Year SIP |
| Total Amount Invested (₹'000)  | 1,360.00            | 1,200.00     | 840.00      | 600.00      | 360.00      | 120.00     |
| Mkt Value as on July 31, 2017 (₹'000)                                | 3,589.33            | 2,861.72     | 1,498.45    | 932.29      | 455.37      | 131.52     |
| Returns (XIRR*) (%)  | 16.15               | 16.60        | 16.29       | 17.75       | 16.00       | 18.74      |
| Benchmark Returns (XIRR*) (%) #                                      | 11.76               | 12.13        | 12.93       | 14.05       | 13.24       | 28.06      |
| Additional Benchmark Returns (XIRR*) (%) ##                          | 10.14               | 10.49        | 11.25       | 12.35       | 11.60       | 25.87      |

^^Standard Deviation: 12.67% Beta:0.88 Sharpe Ratio: 0.59

Past performance may or may not be sustained in the future. # S&P BSE 30 TRI ## S&P BSE Sensex.

Load is not taken into consideration and Returns are for Growth Option using applicable NAV on the SIP day (5th of every month). Return on SIP and Benchmark are annualized and compounded investment return for cash flows resulting out of uniform and regular monthly subscriptions as on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day) and have been worked out using the Excel spreadsheet function known as XIRR. XIRR calculates the internal rate of return for series of cash flow. Assuming ₹10,000 invested every month on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day), the 1 year, 3 years, 5 years, 7 years, 10 years and since inception returns from SIP are annualized and compounded investment return computed on the assumption that SIP installments were received across the time periods from the start date of SIP from the end of the relevant period viz. 1 year, 3 years, 5 years, 7 years, 10 years and since Inception. \*XIRR - XIRR calculates the internal rate of return to measure and compare the profitability of series of investments.

| Brokerages & Commissions Details              |               |
|---|---------------|
| Brokerages on Investments for July 2017       | ₹ 4,03,254.64 |
| Distributor Commissions paid during July 2017 | ₹ 10,535.20   |

| NAV<br>(as on July 31, 2017) | Direct<br>Plan<br>(₹/Unit) | Regular<br>Plan<br>(₹/Unit) |
|------------------------------|----------------------------|-----------------------------|
| Dividend Option              | 51.84                      | 51.71                       |
| Growth Option                | 51.41                      | 51.38                       |

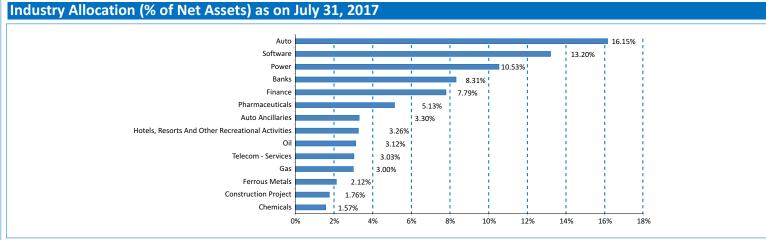
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| Name of Instrument                                     | Industry / Rating                                 | Quantity  | Market 9<br>Value In 7<br>Lakhs |        |
|--|---|-----------|---------------------------------|--------|
| EQUITY & EQUITY RELATED                                |   |           |                                 |        |
| A) Listed /Awaiting listing on the Stock Exchanges     |   |           |                                 |        |
| 1. Housing Development Finance Corporation Limited     | Finance   | 3,47,430  | 6,216.39                        | 7.79   |
| 2. Bajaj Auto Limited                                  | Auto  | 1,90,958  | 5,363.15                        | 6.72   |
| 3. Hero MotoCorp Limited                               | Auto  | 1,26,390  | 4,620.50                        | 5.79   |
| 4. Infosys Limited                                     | Software  | 4,11,512  | 4,161.21                        | 5.21   |
| 5. Tata Consultancy Services Limited                   | Software  | 1,63,239  | 4,067.59                        | 5.09   |
| 6. State Bank of India                                 | Banks   | 10,71,929 | 3,349.78                        | 4.20   |
| 7. ICICI Bank Limited                                  | Banks   | 10,83,225 | 3,277.84                        | 4.11   |
| 8. NTPC Limited  | Power   | 19,20,869 | 3,154.07                        | 3.95   |
| 9. Tata Motors Limited                                 | Auto  | 6,54,473  | 2,909.79                        | 3.64   |
| 10. PTC India Limited                                  | Power   | 22,13,468 | 2,667.23                        | 3.34   |
| 11. Exide Industries Limited                           | Auto Ancillaries                                  | 12,10,000 | 2,631.75                        | 3.30   |
| 12. The Indian Hotels Company Limited                  | Hotels, Resorts And Other Recreational Activities |           | 2,602.68                        | 3.26   |
| 13. Power Grid Corporation of India Limited            | Power   | 11,57,511 | 2,584.72                        | 3.24   |
| 14. Oil & Natural Gas Corporation Limited              | Oil   | 14,72,457 | 2,494.34                        | 3.12   |
| 15. Bharti Airtel Limited                              | Telecom - Services                                | 5,77,190  | 2,418.14                        | 3.03   |
| 16. GAIL (India) Limited                               | Gas   | 6,36,702  | 2,398.77                        | 3.00   |
| 17. Cipla Limited                                      | Pharmaceuticals                                   | 4,16,552  | 2,333.11                        | 2.92   |
| 18. Wipro Limited                                      | Software  | 8,01,724  | 2,312.57                        | 2.90   |
| 19. Lupin Limited                                      | Pharmaceuticals                                   | 1,70,617  | 1,760.77                        | 2.21   |
| 20. Tata Steel Limited                                 | Ferrous Metals                                    | 2,99,024  | 1,695.77                        | 2.12   |
| 21. Larsen & Toubro Limited                            | Construction Project                              | 1,17,994  | 1,408.79                        | 1.76   |
| 22. Tata Chemicals Limited                             | Chemicals   | 2,02,325  | 1,254.21                        | 1.57   |
| B) Unlisted  |   | NIL       | NIL                             | NIL    |
| Total of all Equity                                    |   |           | 65,683.17                       | 82.27  |
| MONEY MARKET INSTRUMENTS                               |   |           |                                 |        |
| A) Treasury Bills (T-Bill)                             |   |           |                                 |        |
| 1. 364 Days Tbill (MD 14/09/2017)                      | Sovereign   | 50,000    | 49.63                           | 0.06   |
| Total of T-Bill  | -   |           | 49.63                           | 0.06   |
| B) Collateralised Borrowing & Lending Obligation (CBLC | D)*   |           | 14,140.84                       | 17.71  |
| Total of Money Market Instruments                      |   |           | 14,190.47                       | 17.77  |
| Net Receivable/(payable)                               |   |           | -28.28                          | -0.04  |
| Grand Total  |   |           | 79,845.36                       | 100.00 |

### \* Cash & Cash Equivalents

Portfolio Turnover Ratio (Last one year): 20.83%



#### ^^ Note:

Risk Free Rate assumed to be 6.25% (FBIL Overnight MIBOR for 31<sup>st</sup> July 2017) for calculating Sharpe Ratio.

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns. **Definitions** 

Standard deviation measures historical volatility. A high standard deviation suggests high volatility, while lower standard deviation would refer to more stability.

Beta is the tendency of a fund's returns to respond to market swings. A beta of 1 indicates that the fund price will move with the market. A beta of less than 1 means that thesecurity will be less volatile than the market. A beta of greater than 1 indicates that the security's price will be more volatile than the market.

Sharpe Ratio is used to characterise how well the return of an asset compensates the investor for the risk taken. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been.

Portfolio Turnover Ratio is the percentage of a funds assets that have changed over the course of a year.



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# SCHEME PERFORMANCE - FUND MANAGER-WISE

ATUL KUMAR / SORBH GUPTA

## QUANTUM TAX SAVING FUND

Mr Atul Kumar effective from December 23, 2008 Mr Sorbh Gupta effective from October 1, 2016

| Period                  | July 29, 2016 to       |             | July 31, 2014 to        |             | July 31, 2012 to        |             |
|-------------------------|------------------------|-------------|-------------------------|-------------|-------------------------|-------------|
|                         | July 31, 2017 (1 year) |             | July 31, 2017 (3 years) |             | July 31, 2017 (5 years) |             |
|                         | Scheme                 | Benchmark   | Scheme                  | Benchmark   | Scheme                  | Benchmark   |
|                         | Return %               | Return (%)# | Return %                | Return (%)# | Return %                | Return (%)# |
| Quantum Tax Saving Fund | 17.03                  | 17.34       | 13.92                   | 9.39        | 18.25                   | 15.22       |

Past performance may or may not be sustained in the future. Load is not taken into consideration and Returns are for Growth Option.

#S&PBSE 30 TRI

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Mr. Atul Kumar manages 2 schemes of the Quantum Mutual Fund. Mr. Sorbh Gupta manages 1 scheme of the Quantum Mutual Fund.

Quantum Mutual Fund since its launch did not have Separate Plans for receiving any investment applications either through distributors or directly from investors till March 31, 2017. Effective from April 1, 2017, the Existing Plan has been classified as Direct Plan and a new Regular Plan has been launched to receive the investment applications through distributors, with both the plans having different expenses structure. The performance details provided herein is of the plan now classified as Direct Plan as stated above. Different Plans shall have different expense structure.

# **CHIRAG MEHTA / NILESH SHETTY**

## QUANTUM MULTI ASSEST FUND

Mr Chirag Mehta, Mr Nilesh Shetty effective from July 11,2012

| Period                   | · · · · · · · · · · · · · · · · · · · | July 29, 2016 to<br>July 31, 2017 (1 year) |                    | July 31, 2014 to<br>July 31, 2017 (3 years) |                    | l, 2012 to<br>017 (5 years) |
|--------------------------|---------------------------------------|--|--------------------|---|--------------------|-----------------------------|
|                          | Scheme<br>Return %                    | Benchmark<br>Return (%)#                   | Scheme<br>Return % | Benchmark<br>Return (%)#                    | Scheme<br>Return % | Benchmark<br>Return (%)#    |
| Quantum Multi Asset Fund | 9.48                                  | 10.37                                      | 8.97               | 8.82  | 10.71              | 10.22                       |

Past performance may or may not be sustained in the future. Load is not taken into consideration.

# CRISIL Composite Bond Fund Index (40%) + S&P BSE Total Return Index (40%) + Domestic price of Gold (20%)

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Mr. Chirag Mehta manages 4 schemes of the Quantum Mutual Fund. Mr. Nilesh Shetty co-manages 2 schemes of the Quantum Mutual Fund.

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