



QUANTUM LONG TERM EQUITY FUND

Scheme Features

Type of Scheme	An Open Ended Equity Scheme following a Value Investment Strategy
Category of Scheme	Value Fund
Investment Objective	The investment objective of the Scheme is to achieve long-term capital appreciation by investing primarily in shares of companies that will typically be included in the S&P BSE 200 Index and are in a position to benefit from the anticipated growth and development of the Indian economy and its markets.
Benchmark Index	S&P BSE 30 Total Return Index
Fund Manager	Mr. Atul Kumar (Since November 15, 2006)
Fund Manager's Total Experience	15 yrs.
Associate Fund Manager	Mr. Nilesh Shetty (Since March 28, 2011)
Total Experience	14 yrs.
Inception Date (Date of Allotment)	March 13, 2006
Current Total Expense Ratio Direct Plan	1.29% - (1.09% Management Fees + 0.20% GST (18% GST on 1.09% Management Fees)
Current Total Expense Ratio Regular Plan	1.46% - (1.24% Management Fees + 0.22% GST (18% GST on 1.24% Management Fees)
Total Expense Ratio (Weighted Average for the Month) Direct Plan	1.29% (Inclusive of Statutory Levies and Taxes)
Total Expense Ratio (Weighted Average for the Month) Regular Plan	1.46% (Inclusive of Statutory Levies and Taxes)
Investment Options	Growth & Dividend (Dividend Option will in turn have two Facilities, Dividend Payout Facility and Dividend Re-investment Facility)
Minimum Application Amount (Under each Option)	Purchase : ₹ 500/- and in multiples of ₹ 1/- thereafter. Additional Purchase : ₹ 500/- and in multiples of ₹ 1/- thereafter/ 50 units.
Declaration of Net Asset Value (NAV)	Every Business Day
Redemption Proceeds	Processed through cheque on T+3 basis from the date of transaction where the required Bank details of investor are not available. Processed through cheque on T+3 basis from the date of transaction where the required Bank details of the investor for processing through Net Banking are not available.
Entry/ Sales Load	Not Applicable Upfront commission to distributors will be paid by the investor directly to the distributor, based on his assessment of various factors including the service rendered by the distributor.
Exit Load	Repurchase/ Redemption/Switch Out - On or before 180 days from the date of allotment 4.00%, after 180 days but on or before 365 days from the date of allotment 3.00%, after 365 days but on or before 545 days from the date of allotment 2.00%, after 545 days but on or before 730 days from the date of allotment 1.00%, after 730 days from the date of allotment Nil
Taxation[#]	The amount of Long Term Capital Gain in excess of Rs 1,00,000/- in a year will be taxable @ 10% Tax on Short Term Capital Gains - 15%

Product Labeling

Name of the Scheme	This product is suitable for investors who are seeking*	Riskometer
Quantum Long Term Equity Fund (An Open Ended Equity Scheme following a Value Investment Strategy)	<ul style="list-style-type: none"> Long term capital appreciation Invests primarily in equity and equity related securities of companies in S&P BSE 200 index. 	<p>Investors understand that their principal will be at Moderately High Risk</p>

*Investors should consult their financial advisers if in doubt about whether the product is suitable for them.

#The mentioned Tax Rates shall be increased by applicable surcharge, If any, Health and Education Cess @ 4% where ever as applicable.

Equity oriented schemes will also attract Securities Transaction Tax (STT) @ 0.001% at the time of redemption and switch to other schemes.

TRANSACTION CHARGES: No Transaction Charges shall be deducted from the investment amount for applications received in the Regular Plan.

Quantum Long Term Equity Fund Performance as on March 28, 2018

The Scheme is co-managed by Mr. Atul Kumar and Mr. Nilesh Shetty.

For other Schemes Managed by Mr. Atul Kumar and Mr. Nilesh Shetty please see **page no.4**

Mr. Atul Kumar is the Fund Manager effective from November 15, 2006

Mr. Nilesh Shetty is the Associate Fund Manager effective from March 28, 2011.

Performance of the Scheme

Period	Scheme Returns (%)	S&P BSE 30 TRI Returns (%)	Nifty 50 TRI (%)	Current Value ₹ 10,000 Invested at the beginning of a given period		
				Scheme Returns (₹)	S&P BSE 30 TRI Returns (₹)	Nifty 50 TRI (₹)
Quantum Long Term Equity Fund - Direct Plan - Growth Option						
March 31, 2017 to March 28, 2018 (1 year)	4.72	12.81	11.86	10,468	11,270	11,176
March 31, 2015 to March 28, 2018 (3 years)	9.72	7.14	7.38	13,203	12,295	12,378
March 28, 2013 to March 28, 2018 (5 years)	15.85	13.48	13.63	20,881	18,823	18,954
March 31, 2011 to March 28, 2018 (7 years)	12.22	9.47	9.54	22,412	18,831	18,922
March 31, 2008 to March 28, 2018 (10 years)	13.98	9.32	9.18	36,983	24,372	24,060
Since Inception (13th March 2006)	14.43	11.27	11.36	50,740	36,226	36,576

Past performance may or may not be sustained in the future. Load is not taken into consideration in Scheme Return Calculation.

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

SIP Performance of Quantum Long Term Equity Fund as on March 28, 2018 - Direct Plan - Growth Option

	Since Inception SIP	10 Years SIP	7 Years SIP	5 Years SIP	3 Years SIP	1 Year SIP
Total Amount Invested (₹'000)	1,440.00	1,200.00	840.00	600.00	360.00	120.00
Mkt Value as on March 28, 2018 (₹'000)	3,620.10	2,630.93	1,377.75	830.41	418.96	118.66
Returns (XIRR*) (%)	14.48	15.06	13.97	13.07	10.25	-2.15
Benchmark (XIRR*) (%) S&P BSE 30 TRI	10.93	11.73	11.94	11.34	11.47	5.77
Additional Benchmark (XIRR*) (%) Nifty 50 TRI	11.04	11.78	12.13	11.71	11.51	4.10

^^Standard Deviation: 13.31% Beta: 0.93 Sharpe Ratio: 0.06

Past performance may or may not be sustained in the future. Load is not taken into consideration using applicable NAV on the SIP day (5th of every month). Return on SIP and Benchmark are annualized and compounded investment return for cash flows resulting out of uniform and regular monthly subscriptions as on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day) and have been worked out using the Excel spreadsheet function known as XIRR. XIRR calculates the internal rate of return for series of cash flow. Assuming ₹10,000 invested every month on 5th day of every month (in case 5th is a non-Business Day, then the next Business Day), the 1 year, 3 years, 5 years, 7 years, 10 years and since inception returns from SIP are annualized and compounded investment return computed on the assumption that SIP installments were received across the time periods from the start date of SIP from the end of the relevant period viz. 1 year, 3 years, 5 years, 7 years, 10 years and since Inception. *XIRR - XIRR calculates the internal rate of return to measure and compare the profitability of series of investments.

Regular Plan Performance

Period	Scheme Returns (%)	S&P BSE 30 TRI Returns (%)	Nifty 50 TRI (%)	Current Value ₹ 10,000 Invested at the beginning of a given period		
				Scheme Returns (₹)	S&P BSE 30 TRI Returns (₹)	Nifty 50 TRI (₹)
Quantum Long Term Equity Fund - Regular Plan - Growth Option						
April 01, 2017 to March 28, 2018 (1 year)	4.57	12.85	11.90	10,452	11,270	11,176
Since Inception (1st April 2017)	4.56	12.81	11.86	10,452	11,270	11,176

Past performance may or may not be sustained in the future. Load is not taken into consideration.

Different Plans have a different expense structure.

Returns are calculated on the basis of Compounded Annualized growth rate.

Regular plan launched on 1st April 2017 but not yet completed 3 years period since its launch .

Brokerages & Commissions Details

Brokerages on Investments for March 2018	₹ 74,728.08
Distributor Commissions paid during March 2018	₹ 26,084.09

NAV (as on March 28, 2018)	Direct Plan (₹/Unit)	Regular Plan (₹/Unit)
Dividend Option	51.18	51.01
Growth Option	50.74	50.66

AUM (as on March 31, 2018)	₹(In Crores)
Average AUM*	842.73
Absolute AUM	833.17

*Cumulative Daily AuM /No of days in the month

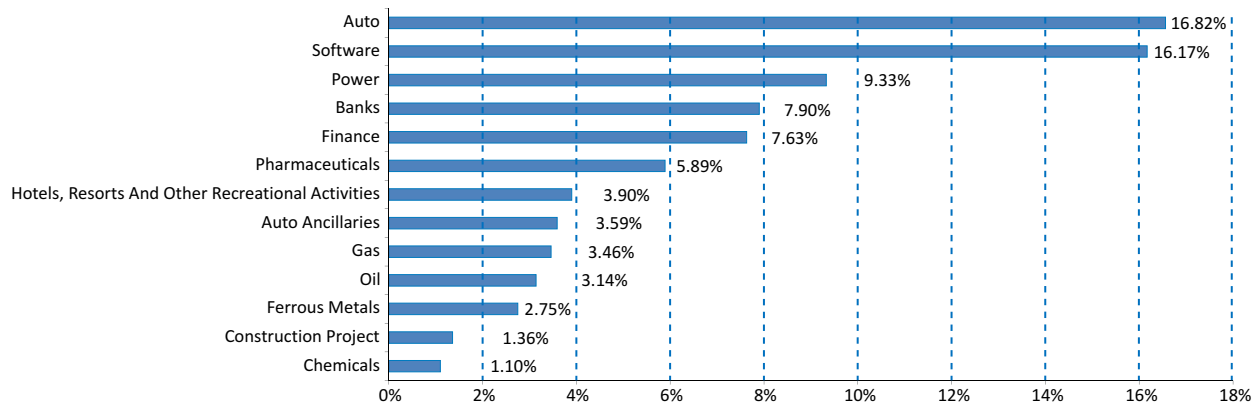
Portfolio as on March 31, 2018

Name of Instrument	Industry / Rating	Quantity	Market Value In Lakhs	% to Net Assets
EQUITY & EQUITY RELATED				
A) Listed /Awaiting listing on the Stock Exchanges				
1. Housing Development Finance Corporation Limited	Finance	3,48,282	6,358.24	7.63
2. Infosys Limited	Software	5,01,595	5,677.05	6.81
3. Hero MotoCorp Limited	Auto	1,59,745	5,659.45	6.79
4. Bajaj Auto Limited	Auto	2,02,108	5,547.26	6.66
5. Tata Consultancy Services Limited	Software	1,66,392	4,740.76	5.69
6. ICICI Bank Limited	Banks	12,50,895	3,481.87	4.18
7. NTPC Limited	Power	19,20,869	3,259.71	3.91
8. The Indian Hotels Company Limited	Hotels, Resorts And Other Recreational Activities	25,13,361	3,252.29	3.90
9. State Bank of India	Banks	12,38,589	3,095.23	3.72
10. Wipro Limited	Software	10,88,944	3,061.57	3.67
11. Exide Industries Limited	Auto Ancillaries	13,41,638	2,989.84	3.59
12. GAIL (India) Limited	Gas	8,77,165	2,881.93	3.46
13. Tata Motors Limited	Auto	8,60,311	2,811.93	3.37
14. Cipla Limited	Pharmaceuticals	4,92,999	2,689.06	3.23
15. Oil & Natural Gas Corporation Limited	Oil	14,72,457	2,618.03	3.14
16. Power Grid Corporation of India Limited	Power	13,37,752	2,585.21	3.10
17. Tata Steel Limited	Ferrous Metals	3,95,887	2,260.71	2.71
18. Lupin Limited	Pharmaceuticals	3,01,353	2,217.51	2.66
19. PTC India Limited	Power	22,13,468	1,934.57	2.32
20. Larsen & Toubro Limited	Construction Project	86,632	1,135.66	1.37
21. Tata Chemicals Limited	Chemicals	1,35,585	918.11	1.10
22. Tata Steel Limited - Partly Paid Share	Ferrous Metals	24,999	35.14	0.04
B) Unlisted				
Total of all Equity			69,211.13	83.05
MONEY MARKET INSTRUMENTS				
A) Treasury Bills (T-Bill)				
1. 364 Days Tbill (MD 21/06/2018)	Sovereign	50,000	49.33	0.06
Total of T-Bill			49.33	0.06
B) Collateralised Borrowing & Lending Obligation (CBLO)*			14,074.84	16.89
Total of Money Market Instruments			14,124.17	16.95
Net Receivable/(payable)			(18.44)	0.00
Grand Total			83,316.86	100.00

* Cash & Cash Equivalents

Portfolio Turnover Ratio (Last one year): 15.21%

Industry Allocation (% of Net Assets) as on March 31, 2018



^^ Note:

Risk Free Rate assumed to be 9.39% (FBIL Overnight MIBOR for 28th March 2018) for calculating Sharpe Ratio.

Standard Deviation, Sharpe Ratio & Beta are calculated on Annualised basis using 3 years history of monthly returns.

Definitions

Standard deviation measures historical volatility. A high standard deviation suggests high volatility, while lower standard deviation would refer to more stability.

Beta is the tendency of a fund's returns to respond to market swings. A beta of 1 indicates that the fund price will move with the market. A beta of less than 1 means that the security will be less volatile than the market. A beta of greater than 1 indicates that the security's price will be more volatile than the market.

Sharpe Ratio is used to characterise how well the return of an asset compensates the investor for the risk taken. The greater a portfolio's Sharpe ratio, the better its risk-adjusted performance has been.

Portfolio Turnover Ratio is the percentage of a funds assets that have changed over the course of a year.

SCHEME PERFORMANCE - FUND MANAGER-WISE

ATUL KUMAR / SORBH GUPTA

QUANTUM TAX SAVING FUND

Mr. Atul Kumar effective from December 23, 2008

Mr. Sorbh Gupta effective from October 1, 2016

Period	March 31, 2017 to March 28, 2018 (1 year)*		March 31, 2015 to March 28, 2018 (3 years)		March 28, 2013 to March 28, 2018 (5 years)	
	Scheme Return %	S&P BSE 30 TRI Return (%)	Scheme Return %	S&P BSE 30 TRI Return (%)	Scheme Return %	S&P BSE 30 TRI Return (%)
Quantum Tax Saving Fund - Direct Plan - Growth Option	4.75	12.81	9.71	7.14	15.91	13.48
Quantum Tax Saving Fund - Regular Plan - Growth Option <small>*1 year period is April 01, 2017 to March 28, 2018</small>	4.57	12.85	NA	NA	NA	NA

Past performance may or may not be sustained in the future.

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

Mr. Atul Kumar manages 2 schemes, Mr. Sorbh Gupta co-manages 1 scheme of the Quantum Mutual Fund.

Regular plan launched on 1st April 2017 but not yet completed 3 years period since its launch.

CHIRAG MEHTA / NILESH SHETTY

QUANTUM MULTI ASSET FUND

Mr. Chirag Mehta, Mr Nilesh Shetty effective from July 11, 2012

Period	March 31, 2017 to March 28, 2018 (1 year)**		March 31, 2015 to March 28, 2018 (3 years)		March 28, 2013 to March 28, 2018 (5 years)	
	Scheme Return %	Benchmark Returns (%) #	Scheme Return %	Benchmark Returns (%) #	Scheme Return %	Benchmark Returns (%) #
Quantum Multi Asset Fund - Direct Plan	6.10	8.96	7.92	7.27	9.96	9.44
Quantum Multi Asset Fund - Regular Plan <small>**1 year period is April 01, 2017 to March 28, 2018</small>	6.05	8.53	NA	NA	NA	NA

Past performance may or may not be sustained in the future. Load is not taken into consideration in Scheme Return Calculation.

Indicates CRISIL Composite Bond Fund Index (40%) + S&P BSE SENSEX Total Return Index (40%) + Domestic price of Gold (20%)

Returns are calculated on the basis of Compounded Annualized Growth Rate (CAGR).

Different Plans shall have different expense structure.

Mr. Chirag Mehta manages 4 schemes of the Quantum Mutual Fund. Mr. Nilesh Shetty manages 2 schemes of the Quantum Mutual Fund.

Regular plan launched on 1st April 2017 but not yet completed 3 years period since its launch.

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